

Southwest Washington Junior Livestock Sale



THE GOAL:

To invest in the future of Agriculture through youth; offering an educational experience in selecting, feeding, and marketing the finished product.

WHO

Buys at the Livestock Sale?

Anyone interested in supporting youth in 4-H or FFA and having an appreciation for top quality beef, pork, lamb, goat, rabbit and poultry for the freezer.

WHERE?

At the Southwest Washington Fairgrounds **Friday, August 18th at 6:00 p.m.** during the Southwest Washington Fair in Chehalis, WA

If you would like to be a part of this year's sale or would like information, please contact:

Katie Gift

Sale Clerk

Jason Humphrey

Livestock Sale Committee President

swjuniorlivestock@outlook.com

How do I purchase?

1) TURNING/RE-SELLING:

Option 1) Sell for you (the buyer) through the SWW Junior Livestock Committee at a predetermined market floor price, established the day of the sale.

“TURN” Examples:

Buyer bids \$3.20/lb. on a 1,200 lb. steer.

Floor price is \$1.25/lb. on beef

$$\$3.20 \times 1,200 \text{ lb.} = \$ 3,840$$

$$\$1.25 \times 1,200 \text{ lb.} = \$ \underline{-1,500}$$

$$\qquad \qquad \qquad \$ 2,340$$

Buyer's cost is \$2,340.00 to support the steer.

(Floor price = what regional wholesale market price per pound is on the day of the sale).

The average price per pound for 2015 for each species was as follows:

Beef \$ 2.15 /lb. Swine \$ 4.23 /lb.

Sheep \$ 5.75 /lb. Goat \$ 7.00 /lb.

Turkey - \$20 / lb.

Rabbits-pen of 3- \$16 /lb.

Purchase of an animal or donation may be tax deductible as a business advertising expense. Please contact your tax accountant for verification.



If you cannot attend the sale and would like to make a donation, please complete the form on the right and send to:

**SWJLSC
P.O. Box 1635
Chehalis, WA 98532**

Option 2) Re-sell for you (the buyer) at Chehalis Livestock Auction. Chehalis Livestock Auction will auction off your animal the following day and deduct a commission and send you a payment for the animal.

2) PURCHASING OUTRIGHT:

By purchasing a steer, lamb, hog or market goat for custom processing or obtaining meat for the family freezer. This will involve some additional cost for initial processing, cutting and wrapping.

- ◆ Purchases are made on live weight.
- ◆ All processing costs are in addition to purchase price and are figured on hanging weight of carcass, cost will also include slaughter fees to be posted the night of the sale
- ◆ Costs are on a per pound basis and will vary according to your cut and wrap shop.
- ◆ Smoking costs for ham and bacon curing are in addition to cut and wrap costs.
- ◆ Poultry and rabbits are sold in a pen of 3 or 4, some poultry as singles, and take home for processing or turn to local small animal auction, see turning.

3) An animal may be purchased by more than one individual/business if you wish to split an animal. The buyers must make their own arrangements to do this and bid as one entity. (Example: Bob Brown and Whitney White arrange to each buy one half of Sally Smart's hog. They bid as Brown-White and each buyer is responsible for 1/2 of the purchase price and pays the Market Sale Treasurer.)

4) DONATION/ADD-ON:

By contributing any amount of money to an individual or group of youth through the Southwest Washington Junior Livestock Sale to distribute to participating youth.

Donation/Add-on Form

Name or Business Name _____

Authorized Agent/Buyer (signature) _____

Complete address: _____

_____ WA (zip) _____

Phone () _____

wish to donate \$ _____

and I am enclosing a check payable to the **Southwest Washington Junior Livestock Sale.**

This donation shall be used for:
All youth selling market animals at the sale or to support a species (will receive equal portion of donation of - circle species). **Beef Swine Rabbit Goat Sheep Poultry**
~OR~

Specific support of:

_____ (name of youth and show number)

This donation will be given to the designated youth(s) in addition to what they receive in the sale of their animal during the Southwest Washington Junior Livestock Auction.

Please mail to: SWJLSC, P.O. Box 1635, Chehalis, WA 98532

Thank you for your support!

Platinum

Over \$10,000

*Cascade West
Veterinary
Hospital*

*Centralia OK Tire
Factory, Inc.*

*Community First Auto
Centers*

The Farm Store

Gold

\$5,000 to \$9,999

Chehalis Professional Building

Cheney Livestock

Cowlitz Prairie Farm

Hagseth Excavating

Les Schwab Tire Center – Che-
halis

Les Schwab Tire Center – Cent-
ralia

Duran and Kat McDaniel

Reichert's Shake &

Fencing, Inc.

Shipp Construction, Inc.

Supporters

*Cascade West
Veterinary Hospital*

*Tractor Supply
Company/Dels*

The Farm Store

Jay Hall

Purina Animal Nutrition

Rocky Mountain Tractor

Washington Pork Producers



Buyer: WILCO



Buyer: MCGREGOR AUTO

2016 BUYERS

Silver

\$1,000 to \$4,999

Adna Ironworks
Al's Welding & Steel Fab. Inc.
AMG

Birley Dental Lab
B & M Logging
BDN Logging, Inc.
Brintech, Inc.

Bucks Logging, Inc.
Chehalis Livestock Market
Jeremy Corwin

Finn's Custom Meats LLC
Grand Mound Center
Hamilton Rocking &
Contracting, Inc.

The Herbrand Company
John Karnas Construction
Jorgensen Timber LLC
Jubilee Logging, Inc.
M and M Transport, Inc.
McGregor Auto & Muffler
Moerke & Sons Pump and
Drilling

Modern Machinery
Mustard Seed Heritage Farm
Naillon Company, Inc.
Napavine Family Chiropractic
National Frozen Foods
Corporation

Nicholson & Associates, LLC
Northwest Farm Credit
Services

Pacific Mobile & 4M Hydro
Seeding
Premium Quality Hay & Feed
Rock Services, Inc.

Rolling Hills Veterinary Clinic
Bill Schroeffer
Silver Creek Buck Stop

Silver Creek Buck Stop
Travis Naillon Enterprise, Inc.
Washington Tractor
Western Interlock
Western Peterbilt
Wilco

Winston Quarry Inc.
Jess & Joelle Winters

Bronze

\$500 to \$999

Alderbrook Quarry, Inc.
Bob's Custom Tractor
Braun Northwest, Inc.
Ceres Farms

Dennis & Mary Dahlstrom
Larry K. Dean
Engel Service & Repair
Evergreen Extras

Farm House Equipment
Hamilton Spray
Jimmies Espresso
Justice General Store

Chris Kassel
Ben Kostick, CPA
Miles & Sons

Port Blakely Tree Farm
Amanda Potter
Reed Dust Control

R.G. Crushing
Second Chance Ranch
TDC Excavation & Logging,, Inc.

Toledo Excavating & Dumptruck
Service
Trisha T. Goldsby, DDS
Weyerhaeuser

**Thank you to all of our
Buyers and
Supporters!**



Buyer: FARM STORE



4-H

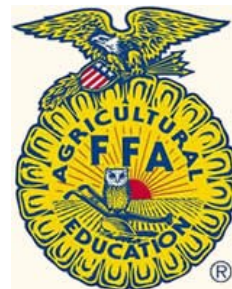
offers youth the
opportunity to
develop skills
relating to all
aspects of life.

The 4-H program of
Washington State

emphasizes learning through all means.
The 4-H program teaches sportsmanship,
responsibility, and respect for oneself and
others, as well as the development of skills
that will lead to success in
the future.



Buyer: WILCO



FFA

is dedicated to the
promotion of
Washington
agriculture, economic
growth, and ecology.

The youth of FFA are

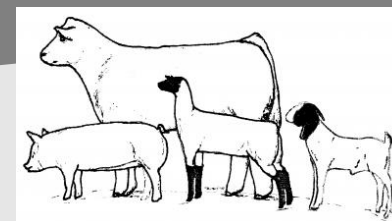
educated in the industry of agriculture.
Skills of showmanship, display, and
confidence are combined with the
development of agricultural leadership.

Credits & Thank You's

- ♦ Southwest Washington Junior Livestock Sale Committee
- ♦ Jim Thode Photography
- ♦ Auctioneers & Callers
- ♦ Southwest Washington Fair Grounds Manager and Grounds Crew

**Southwest
Washington
Junior
Livestock Sale**

*Beef~Sheep~
Swine~Goats~
Rabbits~Poultry*



**Friday, August
18th, 2017**

6:00 P.M.

**Southwest
Washington
Fairgrounds
New Judging Pavilion**