

## Southwest Washington Junior Livestock Sale

### THE GOAL:

To invest in the future of Agriculture through youth; offering an educational experience in selecting, feeding, and marketing the finished product.

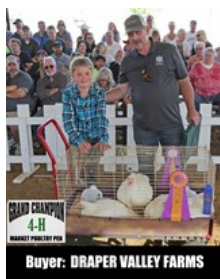


### WHO Buys at the Livestock Sale?

Anyone interested in supporting youth in 4-H or FFA and having an appreciation for top quality beef, pork, lamb, goat, rabbit and poultry for the freezer.

### WHERE?

At the Southwest WA Fairgrounds, Chehalis, WA  
**Friday, August 16th at 5:30 p.m.**  
for opening ceremonies, sale starts at 6 PM



**If you would like to be a part of this year's sale or would like information, please contact:**

**Katie Gift**, Sale Clerk  
swjlsctreasurer@outlook.com  
**Jason Humphrey**  
Livestock Sale Committee President

# How do I purchase?

## 1) TURNING/RE-SELLING:

Option 1) Sell for you (the buyer) through the SWW Junior Livestock Committee at a predetermined market floor price, established the day of the sale.

### "TURN" Examples:

Buyer bids \$3.20/lb. on a 1,200 lb. steer.  
Floor price is \$1.25/lb. on beef

\$4.00 x 1,200 lb. = \$ 4,800  
\$1.25 x 1,200 lb. = \$ -1,500  
\$ 3,300

*Buyer's cost is \$3,300.00 to support the steer.*

*(Floor price = what regional wholesale market price per pound is on the day of the sale).*

*The average price per pound for 2018 for each species was as follows:*

Beef \$ 4.06 /lb. Swine \$ 7.54 /lb.  
Sheep \$ 7.77 /lb. Goat \$ 9.03 /lb.  
Turkey - \$16.63 / lb.  
Poultry -pen of 3- \$23.42/ lb.  
Rabbits-pen of 3- \$25.36/ lb.

**Purchase of an animal or donation may be tax deductible. Our 501 c 3 tax I.D. EIN for the SWJLSC is 91-6048845.**

Option 2) Re-sell for you (the buyer) at Chehalis Livestock Auction. Chehalis Livestock Auction will auction off your animal the following day and deduct a commission and send you a payment for the animal.

## 2) PURCHASING OUTRIGHT:

By purchasing a steer, lamb, hog or market goat for custom processing or obtaining meat for the family freezer. This will involve some additional cost for initial processing, cutting and wrapping.



## PURCHASING OUTRIGHT Cont.:

- ◆ Purchases are made on live weight.
- ◆ All processing costs are in addition to purchase price and are figured on hanging weight of carcass, cost will also include slaughter fees to be posted the night of the sale
- ◆ Costs are on a per pound basis and will vary according to your cut and wrap shop.
- ◆ Smoking costs for ham and bacon curing are in addition to cut and wrap costs.
- ◆ Poultry and rabbits are sold in a pen of 3 or 4, some poultry as singles, and take home for processing or turn to local small animal auction, see turning.

3) An animal may be purchased by more than one individual/business if you wish to split an animal. The buyers must make their own arrangements to do this and bid as one entity. (Example: Bob Brown and Whitney White arrange to each buy one half of Sally Smart's hog. They bid as Brown-White and each buyer is responsible for 1/2 of the purchase price and pays the Market Sale Treasurer.)

## 4) DONATION/ADD-ON:

By contributing any amount of money to an individual or group of youth through the Southwest Washington Junior Livestock Sale to distribute to participating youth.

**New in 2019 - SWJLSC will be able to take credit/debit cards on the night of the sale: Visa, Master Card, Discover**

**If you cannot attend the sale and would like to make a donation, please complete the form on the right and send to:**

**SWJLSC  
P.O. Box 1635  
Chehalis, WA 98532**

## Donation/Add-on Form

Name or Business Name \_\_\_\_\_

Authorized Agent/Buyer (signature) \_\_\_\_\_

Complete address: \_\_\_\_\_

\_\_\_\_\_ WA (zip) \_\_\_\_\_

Phone ( ) \_\_\_\_\_

wish to donate \$ \_\_\_\_\_

and I am enclosing a check payable to the **Southwest Washington Junior Livestock Sale.**

This donation shall be used for:  
All youth selling market animals at the sale or to support a species (will receive equal portion of donation of - circle species). **Beef Swine Rabbit Goat Sheep Poultry**  
~OR~

Specific support of: \_\_\_\_\_

\_\_\_\_\_ (name of youth and show number)

This donation will be given to the designated youth(s) in addition to what they receive in the sale of their animal during the Southwest Washington Junior Livestock Auction.

Please mail to: SWJLSC, P.O. Box 1635, Chehalis, WA 98532



*Thank you for your support!*

## Platinum

Over \$10,000

- \*The Farm Store\*
- \*Community First Auto Centers\*
- \*Centralia OK Tire Factory, Inc.\*
- \*Cascade West Vet\*
- \*Chehalis Professional Building\*
- \*Alta Forest Products\*
- \*Rock Services Inc.\*
- \*Al's Welding & Steel Fab Inc.\*
- \*Cheney Livestock\*



Buyer: Wilco Farm Store

2018

BUYERS

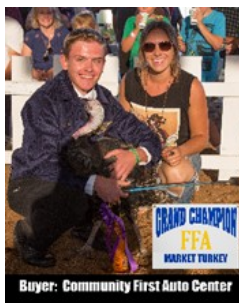
## Gold

\$5,000 to \$9,999

- Winston Quarry Inc.
- Bucks Logging, Inc.
- Reichert's Shake & Fencing, Inc.
- Les Schwab Tire Centers- Chehalis Reed Dust Control
- Lexar Homes SW Central Homes
- Shipp Construction Inc.
- Jess & Joelle Winters
- D&R Communications
- Bill Schroepfer
- Ben Kostick, CPA
- Les Schwab Tire Center-Centralia R4 Contractors

## Supporters

- \*Cascade West Veterinary Hospital\*
- \*Tractor Supply Company\*
- \*The Farm Store\*
- \*Jay Hall\*
- \*Security State Bank\*
- \*Valley Agronomics\*
- \*Purina Animal Nutrition\*
- \*Rocky Mountain Tractor\*
- \*Washington Pork Producers\*



Buyer: Community First Auto Center

## Silver

\$1,000 to \$4,999

- Pape Kenworth NW R & K Southern Enterprises Inc.
- Napavine Family Chiropractic
- Exodus Engineering
- Cowlitz Prairie Farm
- Pacific Mobile & 4 M Hydro Seeding
- Chehalis Livestock Market
- Jorgensen Timber LLC
- Double Duty Land Management
- McGregor Auto & Muffler
- Lewis County Farm Bureau
- Rocking S7
- BDN Logging, Inc.
- Chance Ahmann Wilco
- Sierra Pacific Industries
- Kathy Lucht
- M and M Transport, Inc.
- Modern Machinery
- Jennifer Hamilton Realty
- World Cosser & Assoc.
- Stanley Store, Inc.
- Moerke & Sons Pump & Drilling
- Hamilton Rocking & Contracting, Inc.
- Chad Paull
- Northwest Farm Credit Services
- Port Blakely Tree Farm
- Hagseth Excavating
- Heinricher Farm
- Northwest Hardwoods
- Pam Shipp
- Washington Tractor
- Rolling Hills Veterinary Clinic
- Weyerhaeuser
- Buzz 'N Bloom LLC
- Ross Vogelgesang
- Premium Quality Hay & Feed
- Buswell Family
- Toledo Excavating & Dumptruck Service
- Draper Valley Farm
- Iverson Farms
- Justice General Store
- Cooley Timber Co.
- The Pig Pallas
- Self Storage Place
- TDC Excavation & Logging Inc.
- The Herbrand Company
- Western Timber
- Roto-Rooter

## Bronze

\$500 to \$999

- Alderbrook Quarry Inc.
- Industrial Specialities Inc.
- Ceres Farms
- National Frozen Foods Corporation
- Valley Agronomics
- Dry Box
- Farm House Equipment
- Dave & Brenda Balmelli
- Magruder Heating & Cooling
- Tyler Rentals
- Edith Wilson
- Timberland Bank
- Active Construction Inc.
- Chehalis Sheet Metal
- Quality Cattle Co.

**Thank you to all of our Buyers and Supporters!**

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Buyer: Cascade West Veterinary



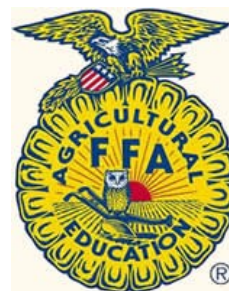
## 4-H

offers youth the opportunity to develop skills relating to all aspects of life. The 4-H program of Washington State

emphasizes learning through all means. The 4-H program teaches sportsmanship, responsibility, and respect for oneself and others, as well as the development of skills that will lead to success in the future.



Buyer: PORT BLAKELY



## FFA

is dedicated to the promotion of Washington agriculture, economic growth, and ecology. The youth of FFA are educated in the

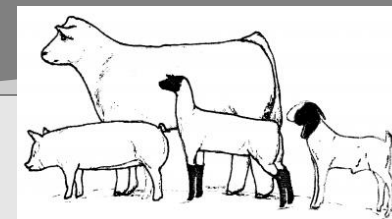
industry of agriculture. Skills of showmanship, display, and confidence are combined with the development of agricultural leadership.

## Credits & Thank You's

- ♦ Southwest Washington Junior Livestock Sale Committee
- ♦ Jim Thode Photography
- ♦ Auctioneers & Callers
- ♦ Southwest Washington Fair Grounds Manager and Grounds Crew

# Southwest Washington Junior Livestock Sale

*Beef~Sheep~ Swine~Goats~ Rabbits~Poultry*



Friday, August 16th, 2019

5:30 P.M.

Opening Ceremonies

6 PM Sale Starts

Southwest Washington Fairgrounds New Judging Pavilion